

2016

ANNUAL REPORT



International Association of Arson Investigators
Global Leaders in Fire Investigation



George Coddington, IAAI-CFI, MIAAI
IAAI President 2016-17

It is a tremendous privilege to assume the post of President of the International Association of Arson Investigators for a year beginning April 2016. In my years on the executive team and the Board of Directors, I have seen us improve and progress in many ways that make me ever prouder to be a member of this organization.

I bring an unusual perspective to this position insofar as I am a prosecuting attorney for state government, and also a fire investigator for my fire department. In both of these roles, I frequently deal with issues of professionalism and justice. I am happy to say that the IAAI has been absolutely leading the way in promoting both of these concepts within the fire investigation community. This year, our Public Agency Advisory Committee finalized our official statement supporting the review of past arson convictions where fire science and methodology were called into question, and offering assistance in selecting review boards to look at these convictions when desired by local jurisdictions.

Professionalism is improved any time practitioners like ourselves take steps to improve knowledge and obtain strong credentials. This year, many individuals took these steps through the IAAI. Not only has the IAAI-FIT® become the definitive first step in credentialing for the investigation professional, more people are studying and testing for other credentials including Certified Instructor and Evidence Collection Technician. As you know, our industry leading IAAI-CFI® recently obtained a second accreditation, this one from the Forensic Specialties Accreditation Board. This is a critically important development. Many in our profession are not yet fully aware of the significance of the growing push by government and scientific entities in the United States to define and improve the level of forensic sciences used by criminal justice agencies. More and more, investigators will find that to be effective and court-recognized, they will need to have solid credentials and a track record of relevant training.

In the year to come, we will continue to look at ways to further meet the needs of our members and of the industry as a whole. Many members know that I have been using my language abilities to help Spanish- and Portuguese-speaking investigators find a place in the IAAI and obtain the world-class training and credentials that we offer. We will be continuing our financially prudent steps to do outreach and translation to welcome non-U.S. members to the organization so we can share and learn from each other.

As the industry leader, we also need to take the lead in promoting the health and safety of all practitioners in our field, and we have begun an initiative to assemble both the knowledge and the experts necessary to study and disseminate best practices to keep all of us safe and healthy whether we practice this noble profession as public officers or private investigators.

We will soon be 9,000 strong in the International; including our chapters we are a family with many times this number. I encourage you to decide what a professional association means to you – are you here for the camaraderie, or the top level training, or the connections and networking, or the representation and promotion of our profession to the world? For me, it's "all of the above." No matter what inspires you, take the time to think of a way that you can participate in this association, make connections, learn more of the vast knowledge that our members have, or otherwise get the most out of membership, while we look for more ways to make membership valuable. As incoming President I look forward to meeting you and welcoming you to our events in the year ahead.

A handwritten signature in black ink, consisting of the letters 'G' and 'C' in a stylized, cursive font.



Deborah Keeler, IAAI-FIT
Executive Director and Chief Operating Officer
International Association of Arson Investigators, Inc.

This is where I get to tell you what an amazing organization that the IAAI is, what a great year we had in 2015 and provide you with some insight on our plans for 2016.

In 2014, the IAAI adopted the tagline, IAAI – Global Leaders in Fire Investigation. And we are. When you look at the benefits of membership and what we provide to the fire loss industry as a whole, it is hard to dispute facts.

Technical peer-reviewed articles published quarterly in our member-only journal, *Fire & Arson Investigator*

IAAI's participation at the national level in fire service events and regular communication with our members regarding important legislation issues at the federal level and collaborative assistance at the state level

Certified Fire Investigator credentialing program that sets the gold standard for public and private sector fire investigators that is both ProBoard and Forensic Specialties Accreditation Board accredited

Member network and contacts of the world's leading fire, arson and explosion investigators as well as professionals serving in related industries

- Member discounts on regional training as well as key resources and publications
- Online member resources for research and data on relevant topics and issues
- Representation on key initiatives, committees and projects across the U.S. and around the world

Recognition as the leadership and development behind the world's best online training platform – CFITrainer.net; providing more than one million hours of free online training to private and public sector fire investigators in more than 100 countries.

But what really makes the IAAI so great is the people, the partners and the relationships. When you have the RIGHT PEOPLE working on the RIGHT THING for the RIGHT REASON, you'll get the RIGHT RESULTS.

This Annual Report will provide you with a brief synopsis of IAAI programs, projects and activities and provide some insight to some of the many individuals who play a part.

On behalf of the IAAI Officers and Board of Directors, the Committee Chairmen, the IAAI staff and our many volunteers – thank you for being a part of an amazing organization. I look forward to serving you for many more years to come.



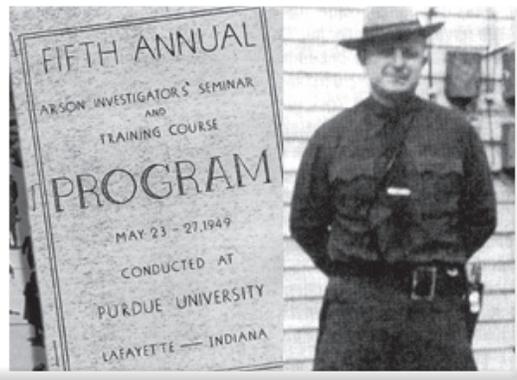
GLOBAL LEADERS IN
FIRE INVESTIGATION®

International Association of Arson Investigators, Inc.

Annual Report – April 2016

2	2016-17 IAAI President's Message
3	Executive Director's
5	Message History and Code of Ethics
6	Mission, Vision and Priorities
7	Board of Directors
9	Chapters and Enhanced Chapters
10	Committees
	a. Standing
	b. Steering
	c. Ad Hoc
	d. Representatives
12	Staff
	a. HQ
	b. Support
13	IAAI Foundation
	a. History
	b. Mission, Vision and Priorities
	c. Balance Sheet
15	Training
	a. Annual Conference
	b. Regional Programs
16	Certifications and Endorsements
	a. CFI, FIT, ECT and CI
	b. Motor Vehicle Fire Investigation Endorsement
	c. Knowledge 1
	d. ProBoard and Forensic Specialities Accreditation Board
20	Projects
	a. Fire & Arson Investigator Journal
	b. CFITrainer.net
	c. Online resources
21	Outreach and Advocacy
	a. Legislative
	b. Arson Awareness Week
	c. Youth Set Fires
	d. Abandoned Buildings
22	Partners
23	New Opportunities
	Finance and Accounting
	a. Balance Sheet
	b. Approved Budget

History and Code of Ethics



In the 1940's, training and education in the uncharted waters of fire and arson investigation was nonexistent and the forefathers of the IAAI had the foresight and wisdom to form an organization which would address the educational requirements necessary in the field of arson investigation. These men saw a need for better communications among fellow investigators, local and federal authorities and the insurance industry. They set high standards for themselves as an example to those who were to follow in the future.

The first known arson seminar was held in Lafayette, Indiana, in 1944, under the direction of Professor J. L. Lingo, Director of Safety Institute, Purdue University. It was during the Fifth Annual "Arson Investigator's" Seminar and Training Course, held May 23-27, 1949, that organizers decided to form an association to coordinate activities, assist in securing adequate laws and their enforcement, furnish technical advice, and act as a clearing house or a disseminating agent for the membership.

The International Association of Arson Investigators, Inc. was formed and chartered as a nonprofit organization in Louisville, Kentucky on December 4, 1951. George Parker served as the first IAAI President from 1949 to 1950, with approximately 268 members. Today, nearly 9,000 members from 66 countries belong to the IAAI – Global Leaders in Fire Investigation.

In addition to adopting a Constitution and By-Laws, the President and Board of Directors were authorized to assist and encourage the organization or state, sectional or regional chapters of the Association to assist the effective functioning of the Association at the local level. The IAAI logo, still used today, was first submitted in 1950 and includes the scales of justice and flames. The Board also developed and adopted a code of ethics.

IAAI Code of Ethics

"We will:

- as fire and arson investigators, regard ourselves as members of a vital and ethical profession;
- conduct both our personal and official lives so as to inspire the confidence of the public;
- regard it our duty to avail ourselves of every opportunity to learn more about our profession;
- encourage and support professional standards for fire and arson investigators;
- assist our members in obtaining world class training and professional qualifications;
- avoid alliances with those whose goals are inconsistent with an honest and unbiased investigation;
- bear in mind always that we are truth-seekers; that it is important to protect the innocent, hold accountable those responsible, and convict the guilty."

Mission Vision and Priorities

The International Association of Arson Investigators® (IAAI®) is an international professional association of nearly 9,000 fire investigation professionals from around the world.



Vision

The IAAI will continue to serve as the global resource for those serving and associated with the fire, arson and explosion investigation profession with respect to fire safety/prevention, arson enforcement/prosecution, and fire claims/litigation.

Mission

To provide active support to fire, arson and explosion investigation professionals along with organizations and industries serving and associated with fire losses, through leadership, education and training, professional development/credentialing, networking, and the provision of resources. To encourage all in the profession to better communicate to those we serve how they are impacted by fire loss and arson.

IAAI Values

We are committed to the following values and strive to reflect them in our activities.

- To unite, for mutual benefit, those public officials and private persons engaged in the prevention, reduction and prosecution of arson and kindred crimes.
- To cooperate with public agencies and private organizations to further the advancement of fire investigation through the promotion and facilitation of research, the exchange of technical information and resources, and the administration of professional credentialing.
- To encourage a high professional standard of conduct among members, and to continually strive to eliminate all factors which interfere with the administration of justice and responsibility.

Accommodation Policy

The IAAI is an equal opportunity organization and does not discriminate based on age, sex, race, or disability in qualifying for organization membership or for participation in training events, special programs or certification protocols. The IAAI will make every effort to provide reasonable accommodations within their responsibility and control to applicants and program participants with special needs or disabilities upon special request or self-disclosure. Any information regarding age, sex, or race collected during an application process or any self-disclosure of a disability or special need will be held in strictest confidence and will not be released unless required by legal authority.

IAAI Officers and Board of Directors

2016-17

OFFICERS

PRESIDENT



George Coddling, IAAI-CFI, MIAAI
Colorado

FIRST VICE PRESIDENT



Scott Bennett, IAAI-CFI, MIAAI
Ohio

SECOND VICE PRESIDENT



Bumper Moylan, IAAI-CFI, MIAAI
Florida

IMMEDIATE PAST PRESIDENT



Daniel Heenan, IAAI-CFI, MIAAI
Nevada

IAAI Board of Directors



BOARD OF DIRECTORS

Term Expires
2017



Gary Hodson, IAAI-CFI, MIAAI
Utah



Randy Watson, IAAI-CFI, MIAAI
Georgia



Jim Kuticka, IAAI-CFI, MIAAI
Missouri



Joseph H. Mazzone, IAAI-CFI, MIAAI
Illinois

Term Expires
2018



Rob Rullan, IAAI-FIT, MIAAI
California



Darryl Sanders, MIAAI
Louisiana



Kevin Crawford, IAAI-CFI, MIAAI
Colorado



Chris Van Vleet, IAAI-CFI, MIAAI
Kansas

Term Expires
2019



Chris Clarke, IAAI-CFI, MIAAI
United Kingdom



Barry M. Grimm, IAAI-CI, MIAAI
New Jersey



Trace Lawless, IAAI-CFI, MIAAI
Ohio



Bill Schmitt, IAAI-CFI, MIAAI
New York

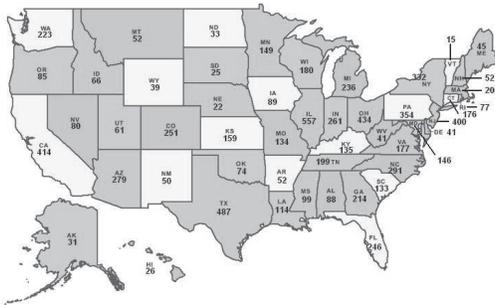
Chapters and Enhanced Chapters

The IAAI has more than 70 active chapters throughout the world. Chapters provide networking, training, and recognition opportunities at the local level. Each Chapter is independent of the IAAI with its own business structure and governing board of directors but follows IAAI Constitution and By-Laws.

The IAAI provides a number of services and resources to Chapters, including a Chapter Handbook, quarterly Chapter President's calls/newsletters, a designated Chapter Liaison (member of IAAI Chapters Committee), complimentary listing in the F&AI journal and on FireArson.com of upcoming Chapter training events, link to Chapter website from FireArson.com, Chapter Officer Orientation and Chapter President Luncheon at the International Training Conference (ITC).

For Chapters wishing to partner more closely with the IAAI, the Enhanced Chapter Program is available at no additional cost and includes Chapter dues invoicing by IAAI, use of online chapter conference event registration and use of online testing platform (once annually) at no charge. There are 24 IAAI Chapters currently participating in the Enhanced Chapter Program.

IAAI US MEMBERS as of 03/25/2016



IAAI NON-US MEMBERS (INCLUDING CANADA) as of 03/25/2016



IAAI Canadian Membership as of 3/25/2016



IAAI Enhanced Chapters

- Alaska #36
- Arizona #28
- Colorado #41
- Florida #9
- Georgia #8
- Hawaii #62
- Idaho #56
- Illinois #12
- Indiana #14
- Kentucky #2
- Louisiana #42
- Mississippi #40
- Montana #26
- Nevada #43
- New Jersey #17
- New York #23
- North Dakota #64
- Ohio #1
- Pennsylvania #29
- South Carolina #33
- Tennessee #4
- Texas #3
- Utah #50
- Washington #21

Committees

Volunteers are the life-blood of the association and are responsible for developing, implementing and managing many programs and projects for the association and its membership.

Standing Committees are full-time committees of the association as defined by the IAAI Constitution and By-Laws.

Appellate Review

2016-17 Chairman: Jack Ward (FL)

The duties of the Committee are to review, upon written request, actions taken by the Board of Directors resulting in adverse action being imposed upon any officer, member of the Board of Directors, or member of the Association. The Standing Committee consists of five active participating Past Presidents.

Budget and Finance

2016-17 Chairman: Miles Watters (OH)

The committee is responsible for oversight of all financial matters involving dues, expenses, income, salaries, and/or honorariums incurred by or on behalf of the Association. In addition, the committee sees that the proper planning and budgeting is carried out during the year. An annual audit is conducted by the Committee in accordance with Article VIII, Section 2.

Certified Fire Investigators

2016-17 Chairman: Rodney Pevytoe (WI)

The duties of this committee are the general administration of the Certified Fire Investigator program in accordance with the Practice and Procedures Manual of the International Association of Arson Investigators. Additionally, the committee is responsible for promoting and encouraging participation in the Certified Fire Investigators program by all qualified persons.

Chapters

2016-17 Chairman: Gary Hodson (UT)

The duties of the Committee are to promote, encourage, and assist in the formation of new chapters in the Association. The Committee, following review, makes recommendations to the Association on applications received for new chapter charters. The Committee reviews the activities of all chartered chapters and make recommendations to the Association regarding the chapters.

Constitution and By-Laws

2016-17 Chairman: Joe Mazzone (IL)

The duties of the committee are to advise the officers, directors, and members of the Association on matters pertaining to the Constitution and By-Laws. In the event of proposed changes, it is further the duty of the committee to review and prepare the proposed changes in a suitable format for presentation to the officers, directors, and members of the Association. Additionally, the Committee serves in a review capacity for the Standard Operating Procedures for the committees of the Association.

Education and Training

2016-17 Chairman: Trace Lawless (OH)

The duties of the Committee are to oversee the education and training portion of all Annual Seminars of the Association, provide topical education to the membership via the Fire and Arson Investigator, and increase the development of educational material through the Association Library. The Committee further encourages, solicits, and assists in the development of new and innovative ideas for the education and training of the Association.

Election

2016-17 Chairman: Mike Schlatman (KS)

The duties of the Election Committee include the publication of ballots and procedures for voting, the administration of the voting at the annual meeting, and the security and tallying of all votes cast.

Ethical Practices and Grievances

2016-17 Chairman: Tom Fee (CA)

The duties of the Committee are to investigate any and all allegations of misconduct directed toward any officer, director, or member of the Association. Allegations of misconduct include, but are not limited to the following: (1) criminal offenses, (2) neglect of duty, (3) violation of the Code of Ethics, policies, rules or procedures of the Association, and (4) conduct that tends to reflect unfavorably on the member of the Association. These duties also include the investigations of violations of Chapter 7 of the Certified Fire Investigator's Practice and Procedures Manual. Following the completion of an investigation, the Committee forwards the results and recommendations in writing to the officers and directors of the Association for further action.

Membership

2016-17 Chairman: Donna Ingram (KS)
The duties of the Committee are to promote, encourage and solicit membership in the Association through any appropriate means. In addition, the Committee develops and recommends guidelines to the Board relative to annual cost, levels, and benefits of Sustaining Membership.

Nominating

2016-17 Chairman: David Cheers (FL)
The duties of the Committee are to encourage, solicit, receive and screen all nominations received for the position of Second Vice President and Directors of the Association. The Committee presents a list of qualified candidates to the membership in the Fire & Arson Investigator. The Committee consists of one representative from each of the following disciplines: fire service, law enforcement, legal, private investigator, scientific, insurance, current Director, Past President and a member at large who will be a non-voting Chair (except in the event of a tie). Members serve a term of three (3) years with the President appointing three (3) members each year. Members may be reappointed.

Seminar Site Selection and Planning

2016-17 Chairman: David Sneed (TX)
The duties of the Committee are to solicit, receive and evaluate all bids for potential sites for the annual International Training Conference (ITC). After evaluation, the Committee presents recommendations to the Board of Directors for review and consideration. The determination of the site for the ITC is by the vote of the Board of Directors.

Steering Committees and the 2016-17 Chairs

921 Advisory	Joe Sesniak
921 Guidebook	Rick Jones
Advocacy	Roger Krupp
Awards	Rose Rozmiarek
CFITrainer.net	Kirk Hankins
FISC	Terry-Dawn Hewitt
Insurance Advisory	Matthew Smith
Juvenile Fire Setting	Dave Reuben
Photographic	Jim Kuticka
Review and Publications	Chris Van Vleet
(*sub-committees manage article submissions of particular professional interest)	
Insurance*	Dan Jaeger
Forensic Science & Engineering*	Jerry Haynes
Fire Investigation Practitioner*	Bob Toth
Legal*	David Bridges
Wildland Arson	Richard Wood

Ad Hoc Committees

Arson Awareness Week	Corey Cunningham
Career Path	TBD
CFI Core Curriculum	Jerry Carter
Leadership Development	Ric Torres
Public Agency Advisory	Randy Watson
Strategic Planning	TBD
Website Content	Chris Clarke

Representatives

AFG/SAFER Criteria	Steve Austin
	Jim Cabbage
	Kirk Hankins
	Jerry Naylis
Stop Consumer Fireworks	Jim Shackelford
Chaplain	Steve Austin
Government Affairs	Chad Stepan
General Counsel	Crawford Wiestling
NFFF VAP	Steve Austin
NFPA 1033 PQU TCC	Roger Krupp
NFPA 1033 PQU FIV	Jack Ward
	Gene Pietzak
NFPA 1730	Rick Jones
	Rodney Pevytoe
NFPA 921	Joe Sesniak
	Roger Krupp
NFPA Responder Forum '15	Rob Rullan
	Chris Ward
	Stephanie McKee
NFPA Responder Forum '16	Jason Collier
	Bob Renton
ProBoard	Kirk Hankins
Public Information	Rodney Pevytoe
	Robert Schaal
	Joe Sesniak
Student Liaison	Troy Morrison

IAAI Staff

Moving for St. Louis, MO, to the Washington, D.C. area in 2007,
IAAI Headquarters are located in Crofton, Maryland.

HQ

Deborah Keeler

Executive Director and
Chief Operating Officer
deborah.keeler@firearson.com

Gloria Ryan

Director of Administration
and Editor F&AI
gloria.ryan@firearson.com

Bob Ray

Training Manager
bob.ray@firearson.com

Debra Miller

Accounting & Finance Manager
debra.miller@firearson.com

Chris Burt

Certification Coordinator
chris.burt@firearson.com

Kathy Anderson

Membership Coordinator
kathy.anderson@firearson.com

Kate Reed

Training Coordinator
kate.reed@firearson.com

Lisa Quible

Administrative Assistant
lisa.quible@firearson.com

Support

Miles H. Watters, Jr.

Secretary/Financial Advisor
Ohio

Chad Stepan, Esq.

Legal Counsel
Minnesota

Steve Austin

Director of Governmental Relations
Delaware / Florida

Jim Shackelford

Chaplain
Florida

Tom Swank

Media and Sales
South Carolina

Valerie Martinez

F&AI Editorial Designer
Florida

IAAI Foundation, Inc.

Board of Directors 2016-17



David R. Sneed
Texas
2016-17 President



Joe Sesniak
Arizona
Vice President



Rick Jones
Louisiana
Director-at-Large



Dan Hebert
Louisiana
Secretary/Treasurer

In addition to the three elected and one appointed directors, three officers of the IAAI serve on the IAAI Foundation.



George Coddling
Colorado
IAAI President



Scott Bennett
Ohio
IAAI 1st Vice President



Dan Heenan
Nevada
IAAI Past President



Deborah Keeler
IAAI Foundation
Executive Director



The IAAI Foundation is a 501(c)(3) nonprofit that provides financial support to the IAAI and its Chapters to underwrite training and research efforts and awards educational scholarships.

Mission

The primary objectives and purposes of IAAI Foundation are the provision of education, professional development, and research opportunities for all individuals and institutions engaged in the field of fire, arson, and explosion investigation.

In pursuit of these objectives, the IAAI Foundation promotes, funds and emphasizes educational opportunities for the fire and explosion investigation profession worldwide. The IAAI Foundation provides financial grants to the IAAI, IAAI Chapters and other like organizations to develop advanced training courses, research objectives and educational facilities designed to enhance and improve the scientific education available for the profession.

The IAAI Educational Foundation was formed in 1992 in response to an opportunity to participate in the distribution of funds developed from the sale of the Ben Franklin Commemorative Coin. This government program made funds resulting from the sale of the coins available to recognized fire service IRS 501(c)(3) nonprofit organizations to be utilized to support initiatives of each organization.

The IAAI Educational Foundation utilized its allotment to fund grant requests:

- a. to underwrite fire investigation training programs for the IAAI and its member chapters
- b. to fund grant requests to obtain specialized equipment to be used in fire investigation
- c. to fund creation of new fire investigation training facilities or upgrades of existing training facilities

In 2009 the IAAI Educational Foundation merged with the IAAI Foundation to create a strategic organization that could provide enhanced benefits to the IAAI and the fire investigation profession. After the merger, the IAAI Foundation continued its original activities while it assumed responsibility for the John Charles Wilson and Robert Doran Scholarship programs providing individual college scholarships annually. In 2011, the IAAI Foundation entered into an agreement with the IAAI to assume production responsibilities for the annual IAAI International Training Conference, a weeklong training conference providing detailed scientific instruction in the field of fire/explosion investigation to conference attendees.

Today the IAAI Foundation promotes strategic initiatives including programs underwriting and producing progressive scientific educational programs that broaden the knowledge of today's fire/explosion professionals in order to enhance their abilities in all aspects of fire investigation.

One of the ways the IAAI Foundation accomplishes these objectives is by supporting the IAAI International Training Conference (ITC). This conference is held annually and delivers five days of intense scientific training and education for professionals involved in fire and explosion investigation.

Along with this direction, the IAAI Foundation is developing concepts and ideas to create a state of the art training and research facility that can conduct in-depth research and evaluation of actual fire events.

IAAI Foundation 2015-16 Initiatives

Efforts this past year have included a major fundraising effort and raffle of a 2016 Indian Chief Dark Horse motorcycle. It is expected that the Foundation will raise more than \$40,000 in 2016.

IAAI Foundation Inc.		
Balance Sheet by Class		
As of December 31, 2015		
ASSETS		
Current Assets		
Checking/Savings		
CFITrainer	\$	155,667.86
Diamond Club	\$	50,744.97
Raffle	\$	9,758.26
Checking-BOA-2570 - Other	\$	89,873.03
Total Checking-BOA-2570	\$	306,044.12
Severn Savings Bank Money Marke	\$	207,110.72
Total Checking/Savings	\$	513,254.84
Accounts Receivable		
Accounts Receivable	\$	3,000.00
Total Accounts Receivable	\$	3,000.00
Other Current Assets		
Prepaid Expenses	\$	302.00
Total Other Current Assets	\$	302.00
Total Current Assets	\$	516,556.84
TOTAL ASSETS	\$	516,556.84
LIABILITIES & EQUITY		
Equity		
Retained Earnings	\$	434,412.68
Net Income	\$	82,144.16
Total Equity	\$	516,556.84
TOTAL LIABILITIES & EQUITY	\$	516,556.84

Training

One of the IAAI's core activities is providing training, The IAAI Training & Education (T&E) Committee is charged with improving the professional development of fire and arson investigators worldwide through training and education in science and specialty disciplines required to conduct and administer a professional and ethical fire investigation. The T&E Committee is responsible for the development of courses as well as the vetting of programs and instructors used by the IAAI. The IAAI Training Department carries out the duties of scheduling and coordinating the various regional training deliveries.



International Training Conference

For more than 67 years the IAAI has hosted an annual training conference each Spring. The ITC has become synonymous with outstanding training in the field of fire and arson investigation. Instructors from around the world submit their presentations for consideration to be included in one of three classroom tracks, providing attendees with a wide selection of training topics. Events surrounding the ITC include an annual meeting of the Board of Directors, a President's Reception, Opening Ceremonies and Memorial Service, IAAI Annual General Meeting, Chapter Presidents Luncheon, Past Presidents Luncheon, Awards Banquet, various IAAI committee meetings, the IAAI Foundation annual meeting, a vendor exhibition hall, and a prayer breakfast. In 2016, more than 500 are expected from 20 countries and will convene in Orlando, Florida. The 2017 venue will be in Las Vegas, NV, at the Rio Resort.

The IAAI ITC is the premier training event consisting of individual training courses taught by the leading experts in specific fields of forensic fire analysis and investigation. Each year the ITC provides in excess of 18,000 hours of advanced training over a five-day period. The ITC provides advanced training opportunities for fire investigation professionals from across North America and over 25 countries around the globe.



Complex Fire Investigation for the Insurance Industry

In the early 1980's, many U.S. states were enacting Arson Immunity Laws. Legislators recognized that most insurance fraud arson cases were built on circumstantial evidence. They knew that this covert crime was typically committed under cover of darkness using a carefully crafted scheme. To fight the crime, legislators recognized that it was essential for public authorities to have access to information in the files of insurance companies. Insurers also realized they must employ the best investigative techniques available to do their job right.

Partnership is a buzzword that has been often heard in the past few years. However, in the early 1980's the Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF) demonstrated great vision in initiating a true *partnership* with the IAAI by developing a training course that would benefit both criminal law enforcement and the insurance industry. The creation of the Advanced Techniques for the Insurance Industry course was a product of this partnership. This 5-day training program was originally presented in Brunswick, Georgia, by experts with the ATF and with specialists from the insurance industry. The class is now offered at ATF's National Center for Explosives Training and Research (NCETR) in Huntsville, Alabama.

A selection committee carefully screens students for this program. It remains critical for the program to fully embrace the adult-based learning cycle as the foundation for accomplishing its teaching goals. This five-day course is completely interactive, so that classroom theory is taken through the cycle with a practical application. This is highlighted by time spent at the ATF NCETR for a live fire exercise and a practical exercise of a complex arson fraud investigation that drives home effective Case Management strategies.

Regional Programs

Expert Witness Courtroom Testimony

The Expert Witness Courtroom Testimony course walks you through what it's like to testify as an expert witness in a real case. During the class, you will spend time with actual attorneys giving your deposition, preparing for your testimony, as well as spend the day in a courtroom where you will take the stand for direct examination and cross examination.

The classroom portion of the course covers: Legal System Overview, Court Rules and Case Law, Qualifying as an Expert and Standing by Your Curriculum Vitae, and How to Write and Present Your Opinion Analysis. The preparing for court portion covers: The Practical Exercise; Court Exhibits: How to Present and What Should be Included, Presentation of Evidence, Best Practices, and Working with an Attorney.

The course meets the testimony requirement for the IAAI-CFI (IAAI-Certified Fire Investigator) application. The course also requires more than 40 hours of preliminary casework, for which you have six weeks to prepare and submit. Delivery Time: Two and One-Half Days.

40 Hour Fundamentals of Fire Investigation

This 40 hour course is designed to provide the new fire investigator with the prerequisite knowledge necessary to properly determine the origin and cause of a fire and to refresh the experienced fire investigator with his/her current knowledge base as it relates to the scientific investigation of a fire scene. The course is designed to be taught in a weeklong period but can be spread out over time depending on the needs of the agency or department. This course provides the basis for the IAAI-FIT (IAAI-Fire Investigation Technician) certification. Delivery Time: 40 Hours (One Week).

Investigating Vehicle Fires

Nearly 17% of fires investigated involve motor vehicles. This class includes: how to investigate and discover behavior of fire in vehicles, vehicle systems, compartments, stolen vehicles and owner give-ups; Safety issues at the fire scene and upon impound; An overview of NFPA 921, Chapter 25 (recommended pre-class reading); Classification of cause; Hands-on car fire investigation: a team-based group origin and cause investigation; Evidence collection; Evidence handling and preservation; Team-based report generation; and Team presentations. Delivery Time: One Day.

Investigation of Youth Set Fires

Providing law enforcement and fire Investigators the specific tools needed to investigate and identify youth who set fires. This two day seminar specifically addresses the legal rights of juveniles, interviewing and interrogating techniques for youth of different development levels, and the creation of a case file that can be used to proceed with criminal prosecution or as a referral basis for non-criminal actions. A multidisciplinary team consisting of a fire investigator, a police/arson investigator, a juvenile justice professional and a district or prosecuting attorney models the kind of cooperation that is needed to successfully investigate and intervene with a juvenile who is misusing fire or explosives. Delivery Time: Two Days

Digital Forensics in Arson Investigation & Social Media

Attendees of the Digital Forensics in Arson Investigation will leave with a diverse understanding how digital forensics should be a part of every investigation they undertake. From computers and cell phones to GPS devices, digital evidence is waiting to be found if the investigator has been trained to look for it. Some of the topics that will be covered are: email discovery, social media chat/text messages, deleted/hidden files, internet search history, timeline of the suspect's activity, court room testimony, expanded cell phone evidence, GPS historical trip logs and much more. This course will give each investigator the knowledge and skill to successfully solve cases that previously would have been closed with suspicions but no real evidence. As the saying goes "you won't find it if you do not know to look for it". Delivery Time: One Day

Electrical Aspects of Fire Investigation

This course addresses the critical skills essential to the effective investigation and evaluation of fires involving potential electrical fire causes. This course utilizes state of the art techniques, practices, protocols and standards to assist investigators to properly and effectively evaluate electrical systems and associated components to ascertain their role in a fire. Students will be provided with a basic knowledge of electricity, electrical circuits and distribution systems, proper evaluation and recognition of common electrical faults and failures of electrical components and circuits, as well as a working knowledge of the National Electrical Code (NEC) and how it applies to fire investigations. The use of

"Arc Mapping" will also be discussed and how it can be effectively used to assist in fire origin determination. Participants will also be able to demonstrate a general knowledge of electricity, electrical circuits, systems and arc mapping principles through a series of instructor-led "hands-on" practical exercises.

Topics to be covered: Scene Safety; Definitions /Terms; Atomic Theory and Electricity; Ohm's Law I Joules' Law; Magnetism; AC vs. DC; Transformers; Three Phase Power; Branch Circuits; Service Entrance; Meter Usage; Circuit Breakers; Wiring; Measuring Voltage & Current; Electrical Failure; Evidence Collection; Scene Processing; Electrical Heating; Arcing Through Char & Melting; Examination Hints; Myth Avoidance; Arc Mapping; Open Neutral Failure; Intrusion Alarm and Surveillance Systems; Electrical Examinations; Case Studies.

Delivery Time: Two Days

Expert Report Writing and your CV

While all fire investigators are familiar with NFPA 921 and NFPA 1033, uncertainty as to how best to deal with 921 and 1033 in the "real world" to the investigator's best strategic advantage during an origin and cause investigation still remains in the fire investigation community. Everything about a fire investigator, including his or her curriculum vitae, origin and cause report, and deposition/trial testimony should reflect a high working knowledge of 1033 and 921, and should demonstrate that the origin and cause investigation was conducted in complete conformity with NFPA 921. This practical course will provide fire investigators with the necessary tools to survive the various legal challenges to their expert qualifications and testimony, including: how to draft a "gold standard" curriculum vitae in full conformity with NPFA 1033; how to draft an origin and cause report in full conformity with NFPA 921; and how to survive legal challenges to your expert qualifications and opinion under NPFA 1033 and Daubert.

Delivery Time: One Day

Forensic Photography

This program is geared towards the field operator who works in varying conditions with minimal equipment. It emphasizes field expedient techniques which may be employed by the average person with minimal training. Topics will include basic photography, exposure, aperture, shutter speed, and lighting. This is a hands-on class and students are requested to bring their camera and the manual to the camera.

Delivery Time: One Day

NFPA 921 and 1033 Update

This class is a unique opportunity to get an update on the 2014 editions of NFPA 921 and 1033. These updates may be presented by one (or both) of the NFPA Committee Chairs of 921 and 1033. These two documents are essential knowledge for every fire investigator. Get insight into the changes in each of these documents and hear the reasons behind those changes. These standards provide the basis for fire investigator training and this is your opportunity to ask questions and interact with the presenters.

Delivery Time: One Day.

Investigating Butane Hash Oil Fires

This class will give the student an understanding of how laws that have legalized the use and possession of Marijuana and Hash Oil are impacting the fire investigation community. As a consequence of Amendment 64 in Colorado, many people in that State have been manufacturing the very lucrative and potent Butane Hash Oil. The instructor for this class, Captain Siegfried Klein, IAAI-CFI, CI, has first-hand experience in dealing with and investigating these fires.

This course will address the process of manufacturing Butane Hash Oil and address the chemicals, dangers and associated risks to First Responders and Investigators that Butane Hash Oil presents. Accepted practices for the response to BHO labs and explosions will be discussed and shared. Investigative considerations, such as manufacturing apparatus, chemical precursors and final product identification will be addressed. This course includes demonstrative evidence seized by the Aurora Fire Department, Fire and Explosive Investigators.

Delivery Time: One Day.

Certifications

Another one of the IAAI's core activities is providing certifications to professionals whose work involves fire investigation. The IAAI's training and certification activities are overseen by the Training & Education Committee, which is charged with improving the professional development of fire and arson investigators worldwide through training and education in science and specialty disciplines required to conduct and administer a professional and ethical fire investigation.



IAAI-CFI®

In 1986, the IAAI addressed a national concern by developing the Certified Fire Investigator (IAAI-CFI®) program. The IAAI-CFI® qualification is a standardized evaluation of a fire investigator's training and expertise. Investigators applying for IAAI-CFI® certification must complete an extensive application requiring documentation, earn sufficient points for their achievements in education, training and experience, meet courtroom testimony requirements and pass a comprehensive examination. To become an IAAI-CFI®, the applicant must:

Be a fire investigator for five years.

Attain at least 150 points on the IAAI-CFI® application through documented achievements in education, training, and experience. Every point claimed on the application must be documented by certificate, diploma, reference letter, transcript, or other acceptable method.

Earn a 70% passing grade on a comprehensive, "closed book," proctored examination that is based on every job performance requirement in NFPA 1033: Standard for Professional Qualifications for Fire Investigator. The application must be approved prior to sitting for the examination.

Investigators who hold the IAAI-CFI® certification are required to re-certify every five years.

The IAAI-CFI® certification is accredited by the National Board of Fire Service Professional Qualifications (Pro Board) and the Forensic Specialties Accreditation Board (FSAB). You do not have to belong to IAAI to become a Certified Fire Investigator through the IAAI-CFI® program.

There are more than 2,000 current IAAI-CFI®'s.

IAAI-FIT®

The IAAI Fire Investigation Technician (IAAI-FIT) program verifies an applicant's fundamental knowledge as measured against core job performance requirements of the established professional qualification standards for fire investigators defined in *NFPA 1021*, *NFPA 1033* and *NFPA 1037*. The IAAI-FIT® program encourages educational and professional development through recognition of an individual's accomplishments in developing core abilities and competencies related to fire investigation. Applicants must have 18 months general experience in a fire investigation related industry, meet minimum education and training requirements and pass a comprehensive examination.

The IAAI-FIT® designation must be renewed every three years and there are currently more than 1,500 holding the certification.

IAAI-ECT

The Evidence Collection Technician (IAAI-ECT) program verifies an applicant's fundamental knowledge as measured against core job performance requirements of established professional qualifications standards and standard industry practices related to evidence collection at fire scenes. This measurement is not all inclusive of the incorporated professional standards cited, but lays the foundation for measuring the holder's fundamental ability to perform specific evidence collection tasks related to fire scene investigation at an acceptable level as measured against published acceptable practices.

The applicant must provide documentation of meeting minimum requirements including experience, training, and education. After the application is approved, the applicant must then successfully pass a practicum.

The IAAI-ECT designation must be renewed every three years and more than 300 individuals currently hold this certification.

IAAI-CI

The International Association of Arson Investigators Certified Instructor (IAAI-CI) program verifies an applicant's level of fundamental knowledge as measured against various core job performance requirements of established professional qualifications standards related to Fire Service Instructors. Applicants for this instructor certification program must provide documentation of meeting the minimum program requirements of 150 points including minimum point threshold in education and work experience; training (required and elective), and practical teaching/facilitation experience. With the exception of education, work experience and instructor training courses, all materials submitted for credit should be for teaching/training completed within the five-year period immediately preceding the application. Additionally, applicants must achieve a passing score of 75% on the comprehensive examination as established by the IAAI. An applicant does not have to be a member of the IAAI or any chapter to apply for this professional certification. The more than 100 current Certified Instructors must recertify every three years.

IAAI Endorsement Program

In 2016, the IAAI introduced the Credential Endorsement Program, with the Motor Vehicle Fire Credential Endorsement being the first available. The Motor Vehicle Fire Credential Endorsement program encompasses the sub category of passenger motor vehicle fire investigation. The credential attaches to the highest-level IAAI Certification of the applicant. All applicants must possess either the IAAI Fire Investigation Technician designation (IAAI-FIT®) or the IAAI Certified Fire Investigator designation (IAAI-CFI®) prior to bestowing this endorsement.

Program Requirements

Experience:

The applicant for the Motor Vehicle Fire Credential Endorsement must currently possess the IAAI-FIT or IAAI-CFI credential or apply at the same time as applying for IAAI-FIT or IAAI-CFI credentials.

The applicant must have a minimum of three (3) years of specific experience of fire investigation, which shall be directly involved with the investigation, and documentation of fire events.

The applicant must have participated in the investigation and documentation of a minimum of fifteen (15) motor vehicle fire investigations but no less than three (3) investigations per year in the three (3) years preceding application for the Motor Vehicle Fire Credential Endorsement.

Training and Education:

CFITrainer.net – Investigation of Motor Vehicle Fires (4 hours)

A recent 2016 module addition to CFITrainer.net includes "Investigation Fire and Explosion Incidents Involving a Line-of-Duty Death." This module is suitable for all members of the fire services, not just fire investigators and features frank interviews with fire service leaders who have been there including Chief Ron Siarnicki, Executive Director of the National Fallen Firefighter Foundation, and ATF Special Agent and Certified Fire Investigator Josey Visnovske.

IAAI Knowledge 1 – Motor Vehicle Fires (8 hours)

Specialized Training:

30 hours of tested training specifically related to the investigation of motor vehicle fires.



Knowledge 1

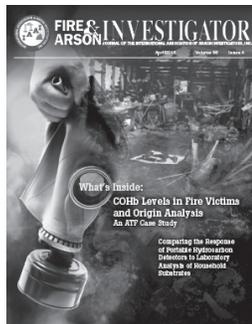
Knowledge 1 is a self-paced testing and evaluation program that confers training credit for self-initiated learning efforts taking place outside the structured classroom environment. Today's industry standards, state and departmental requirements, and legal expectations necessitate documenting your professional knowledge and providing evidence of competency within your specialty. Knowledge 1 helps you:

- Document your knowledge and competence
- Demonstrate your commitment to your profession
- Take control of your professional credibility and your career

The Knowledge 1 Learning Series lesson plans are tied to the knowledge, skills, and abilities outlined in *NFPA 1033, Standard for Professional Qualifications for Fire Investigators*. Each Knowledge 1 Lesson Plan identifies the purpose of the module, outlines the learning objectives, and identifies the learning materials that are to be covered for the lesson. The number of credit hours awarded is based on the amount of learning materials that are to be reviewed prior to taking the examination. The course examination is drawn from a test bank and consists of randomized multiple choice and true-false questions developed directly from the support learning materials. Currently, there are three Knowledge 1 Programs: Fire Dynamics, Personal Protection Equipment, and Motor Vehicle Fires.

Projects

The *Fire & Arson Investigator* Journal is the official publication of the International Association of Arson Investigators, Inc. and is printed quarterly (January, April, July and October). The journal is a member-only distributed, technical peer-reviewed publication. The F&AI Editorial Review Committee and its four subcommittees (Forensic Science & Engineering, Legal, Insurance and Fire Investigator Practitioner) are responsible for the review and approval of articles submitted for consideration. IAAI members are able to search online past volumes of the *Fire & Arson Investigator* back to 2002, with staff assistance required for earlier issues.



CFITrainer.net®

Through federal grant funding through the Department of Homeland Security, the IAAI has applied for and been awarded funding in excess of \$7 million over a 14 year period to fund an online training platform that delivers free training to fire investigators in both the public and private sectors. Since its debut in 2005, CFITrainer.net® has delivered to more than 70,000 registered users in excess of 1.1 million hours and 379,000 certificates on essential topics related to fire, arson and explosion investigation, helping many fire investigators and related fire loss professionals stay up-to-date in a rapidly changing profession.

Currently more than 100 credit hours are applicable to IAAI-CFI certification and re-certification. The IAAI-FIT credential can also be obtained through either of two established tracks and require training certificates from CFITrainer.net. Since 2014, the IAAI Training Department and T&E Committee have identified and provide recommended modules in preparation for taking regional training programs.

The National Fire Academy requires many CFITrainer.net modules as pre-requisites for their fire investigation related courses. The ATF requires the completion of all CFITrainer.net modules by their CFI certification. A unique strategy has been recently implemented that coordinates the creation of new training CFITrainer.net modules with the concurrent development of supportive regional training programs. In 2014, two new CFITrainer.net modules on youth fire setting were created and the final product of a new two-day class is nearing completion. In 2015, new modules on vehicle fire investigation were included in the grant

application and are supplemental to a new residential one-day training program and new IAAI endorsement program. A recent 2016 module addition to CFITrainer.net includes "Investigation Fire and Explosion Incidents Involving a Line-of-Duty Death." This module is suitable for all members of the fire services, not just fire investigators and features frank interviews with fire service leaders who have been there including Chief Ron Siarnicki, Executive Director of the National Fallen Firefighter Foundation, and ATF Special Agent and Certified Fire Investigator Josey Visnovske.

In 2016, the IAAI will be making application for Phase XIII for an estimated \$900,000 and continued work with the IAAI CFITrainer.net Steering Committee and platform partner, Stonehouse Media.

Legislative, Outreach and Advocacy Chairman: Roger Krupp

The IAAI Advocacy Committee is dedicated to improving the profession of fire and explosion investigators by being the global resource to promote and advance fire and explosion investigation through governmental legislation and industry partner organizations. IAAI Director of Governmental Affairs Representative Steve Austin (DE) and Advocacy and Outreach Chairman Roger Krupp (IL) work with the IAAI Executive Director in a variety of capacities, including attending fire service industry events and legislative meetings, represent the IAAI on key committees working on fire service initiatives, and provide regular updates to Chapter Presidents and IAAI members through a quarterly column in the *Fire & Arson Investigator* journal.

The Advocacy committee also provides a list of and tracks key contacts made with legislators, government agencies, and industry organizations, as well as presentations made on behalf of IAAI, as well as provides 'talking points' for use at the local state or provincial level on important topics such as Congressional Fire Act, HR 1329 (ATF support), and Indiana Arson Statute on Meth Labs.

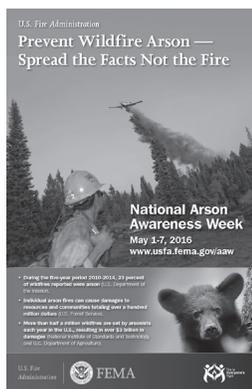
Abandoned Buildings Toolbox

Shortly after the tragic fire in Worcester, Massachusetts that took the lives of six firefighters in a vacant building, the leadership of the IAAI began planning a program that would increase awareness of the hazards that vacant and abandoned buildings pose within communities. In October 2000, the United States Fire Administration awarded a grant to assist the IAAI in this effort. Available online for viewing or downloading, background materials, support slides, and lesson plans are available at no cost.

Outreach and Advocacy

Arson Awareness Week

Each year for National Arson Awareness Week, the U.S. Fire Administration gathers and shares information to raise awareness of arson to provide individuals with strategies to combat these problems in their community. The IAAI has worked together with the USFA for many years, providing suggestions for topics, recommending themes and taglines. The IAAI has also recommended subject matter experts to assist the USFA with the development of their annual message. The IAAI's recommendation of wildland arson and "Spread the Facts, Not the Fire," was adopted for 2016, and will be observed nationally May 1st - 7th.



First Responders Role in Fire Investigation

Developed with funding from the U. S. Department of Homeland Security and FM Global, this DVD teaches first responders, including fire, police and EMS, how to make critical observations and take important scene preservation actions as they discharge their first responder duties. These observations and actions are crucial to the success of the subsequent fire investigation of the scene. The IAAI distributes the DVD at no cost at industry trade shows, IAAI Chapter annual conferences, and is available for mail order through IAAI Headquarters.

Fire Investigation Resources

Initiated in 2014, the IAAI Website Content Committee is responsible for review and vetting of unique materials and resources and is available online for IAAI members' information. While the library continues to grow, current topics include Community Risk Reduction & Fire Prevention, Fire Investigation, Fire Science & Research, Incendiary, Industry Journals, poster presentations, Product Safety Recalls, and research reports.

Multidiscipline Science Review Panel

In December 2015, the International Association of Arson Investigators' Board of Directors unanimously passed a formal document that provides a strong statement of concern about some past arson convictions that are believed to have been based on outdated science or methodology. It offers the IAAI's support to government agencies that choose to engage in the review of questioned arson convictions to assure that they are based on appropriate methodology and current fire science. The IAAI is willing to support all government agencies in developing and creating a Scientific Review Panel of their own.



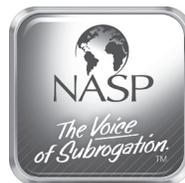
Youth Set Fires

Youth-set fires are a significant and persistent problem. Statistics have shown that youths are responsible for a high percentage of arson fires in the United States (some estimate as high as 50% of all incendiary fires are started by those under the age of 18). Research has also shown that most adult serial arsonist, and many other types of serial criminals, set fires as children. We know that intervention at a young age, when fire setting behavior first begins, can make a difference and prevent future tragedy. The fire investigation is a crucial part of the process of determining if a fire is youth-set and identifying the responsible youth so the proper agencies can intervene. The fire investigator plays a pivotal role in this process. Yet, many fire investigators are not properly prepared for this aspect of their job.

The IAAI has been involved with national efforts to track youth set fires on a national level with YFIRES – the Youth Firesetting Information Repository and Evaluation System. The IAAI Executive Director serves on the YFIRES Executive Team and IAAI Youthset Fires Committee Chairman Dave Ruben (NV), along with a number of IAAI members and Youth Set Fire Intervention Specialists, have been closely involved with the design and implementation of a national data collection website, www.yfires.org, which was soft-launched in 2015 and is preparing for a national launch in the summer of 2016.

Strategic Partners

The IAAI has a wide number of relationships that play a critical role in our operations, determine how effectively we meet our goals and priorities, and help us achieve our mission. Internally we work with and for our Members, Chapters, Committees, Board Members and Executive Team, as well as those who hold our certifications and attend our training. Externally, we interact and impact other associations and organizations in the fire service, law enforcement and insurance industries, and play a significant role with those companies and groups that support our profession.



New Opportunities

2016 brings the opportunity to continue many key programs and projects as well as open doors for IAAI's involvement in new initiatives.

IAAI will participate on a national leadership panel regarding **Firefighter Organizational Culture of Safety (FOCUS) Study: Intervention Testing & Evaluation** at Drexel University in Philadelphia, PA.

IAAI and **Korean Gas Safety Corporation** are entering into a Memorandum of Understanding to improve the safety of gas fueled equipment and to improve the community's awareness of safe and proper operation, inspection, and servicing of these products to prevent injuries, fires, and explosions, by making recommendations for improving investigation, analysis, and reporting incidents that involve gas and gas consuming equipment.

The IAAI has been invited to participate on the **Firefly Advisory Board** - focused on reducing the incident of firefighter injury and death through the use of unmanned aerial systems ("UAS")

The **Fire in Vehicles Expo (FIVE)** will be held in Baltimore, MD, October 5-6, 2016. FIVE is a two-day international conference on motor vehicle fires. IAAI is an Honorary Sponsor and U.S. Partner of SP Fire Research – the show's organizer.

Initial planning is underway to coordinate and co-develop regional and online training programs related to marine fire investigation, as well as other specific specialty related programs.

Funding is actively being sought to support the update of the IAAI's **Abandoned Buildings Toolbox**. Worcester Polytechnic Institute and the John Jay College of Criminal Justice have expressed interest in working together with the IAAI.

IAAI Committees are being considered and interested members identified to address key issues, identify training opportunities and assist with developing member programs and initiatives related to law enforcement, legal issues, safety, and fire investigation career paths.

The IAAI continues to work with organizations and associations who share similar mission and goals to work together. Opportunities to share articles for publication, exhibit space at conferences, and advertising, as well as potential joint training initiatives and programs are in review. The **National Association of Subrogation Professionals (NASP)** and IAAI recently held the first of three free online webinars regarding fire investigation for members of both organizations. This cooperative initiative is being spearheaded by the IAAI Insurance Advisory Membership and Training Committee.

The IAAI has been invited to participate with Underwriters Laboratories' 2016 grant research project **Fire Investigation and Fire Dynamics**. UL's Steve Kerber and Dan Madrzykowski lead this important endeavor.

The IAAI continues working with IAAI Chapters worldwide to facilitate and adopt the soon-to-be released update on IAAI's **Expert Witness Courtroom Testimony class**.

As you can see, 'business as usual' means that the IAAI is involved and representing not only IAAI members but also the fire investigation industry and profession.

Finance and Accounting

Balance Sheet 2015
Approved budget – 2016

Internat'l Assoc of Arson Investigators, Inc.	
Comparative Balance Sheet	
As of December 31, 2015	
	<u>Dec 31, 15</u>
ASSETS	
Current Assets	
Total Checking/Savings	525,347.80
Total Accounts Receivable	6,020.00
Total Other Current Assets	39,124.66
Total Current Assets	570,492.46
Fixed Assets	
1139 · Website and Database	140,083.69
1150 · Fixtures & Equipment	93,921.82
1160 · Accumulated Deprec.	-226,209.45
Total Fixed Assets	7,796.06
Other Assets	
Total Other Assets	723,096.08
TOTAL ASSETS	<u>1,391,384.60</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Total Accounts Payable	23,543.47
Credit Cards	
Total Credit Cards	8,909.13
Other Current Liabilities	
2013 · A/P Adjust	250.00
2026 · Advertising Credit/Overp (Created for use in IMPAK)	0.00
2030 · Credit/overpay (Created for use in IMPAK)	10,075.00
2040 · Deferred Revenue	505,565.53
Total 2041 · Deferred ITC Revenue	32,565.00
2042 · Deferred Training Revenue	4,475.00
2043 · Payroll Liabilities	294.01
2080 · Joint Membership	30,165.00
Total 2081 · Chapter Event Total	600.00
2200 · Accrued Payroll	0.00
2250 · Accrued Vacation	11,433.39
Total Other Current Liabilities	595,422.93
Total Current Liabilities	627,875.53
Total Liabilities	627,875.53
Equity	
3900 · Retained Earnings	633,274.22
Net Income	40,234.85
Total Equity	673,509.07
TOTAL LIABILITIES & EQUITY	<u>1,301,384.60</u>

Internat'l Assoc of Arson Investigators, Inc.
Adopted 2016 Budget
 Includes Comparatives January 1 through November 15, 2015

	Annual 2015 Budget	Proposed 2016 Budget
3 · REVENUE TOTALS		
31000 · Members Revenue	755,500.00	805,000.00
32000 · Merchandise & Royalties	16,500.00	28,500.00
33000 · Training Programs	169,345.00	166,750.00
34000 · ITC Revenue	291,500.00	327,500.00
36000 · Website Revenue	5,400.00	8,500.00
37000 · F&AI Magazine Revenue	60,000.00	60,000.00
38000 · CFI/FIT Program Fee	119,860.00	154,200.00
39099 · Other Revenue	62,500.00	65,000.00
	<hr/>	<hr/>
Total Income	1,480,105.00	1,615,450.00
Cost of Good Sold		
Gross Profit	<u>1,480,105.00</u>	<u>1,615,450.00</u>
Expense		
40 · GOVERNANCE TOTAL	121,400.00	135,520.00
50 · ADMINISTRATION TOTAL	781,760.00	817,695.29
60 · TRAINING TOTAL	99,065.00	96,250.00
International Training Conf	276,850.00	274,900.00
CFITrainer.net	60,000.00	60,000.00
70 · PROFESSIONAL RECOGNITION	13,000.00	13,750.00
80 · MEMBER SERVICE	153,750.00	170,599.00
90 · PROGRAMS	500.00	0.00
	<hr/>	<hr/>
Total Expense	1,506,325.00	1,568,714.29
Net Ordinary Income	<hr/> (26,220.00)	<hr/> 46,735.71
Net Income	<hr/> (26,220.00)	<hr/> 46,735.71

Connect with IAAI

International Association of Arson Investigators

2111 Baldwin Avenue, Suite 203, Crofton, Maryland 21114

800-468-IAAI (4224)

410-451-FIRE (3473)

Fax: 410-451-9049

iaai@firearson.com

SKYPE: IAAI-Admin



IAAIhq